

## ***THE SURVIVING LIFE OF A MANAGER***

Being a middle manager is a tough job: Pleasing the authority and standing up for the subordinates. While browsing the internet, I have read tips on how to pass an interview, to pleasing your boss, dealing with colleagues, how hard it is to be rank and file and how successful a CEO or what they have done to reach where they are in right now. There are only a few articles talking about middle management and how it is in this situation. Maybe because everyone is thinking that if you are not the head of the company, then, you are probably the common employee. They think high of the promotion and the title that you are bringing as managers but people would only think that even though you already have the position in the company, you still remain to be an ordinary salary man.

To better understand the duties and responsibilities of the middle management, IAM Group Ltd. has listed the roles middle management does in the company:

### **The Mediator**

A friend of mine, John, who works in a big company in Yokohama, Japan has recently been fired from his job as a department manager when he had taken responsibility for his subordinate's fault that has caused a misunderstanding between the company and their clients. After he left, his team was distributed to different departments and his own department was dissolved.

In dealing with your job as a mediator, try to understand what is being asked from both sides and share that information and try to bring them closer.

## Empathizer

They say one of the most successful managers are the ones who understand their subordinates and get involve with them. Care deeply about them and they will reflect your character and their skill set. In a survey conducted by IAM Group Limited to middle managers, this is one of the best skill people in this position should have. If you do not care for your subordinates now that you are only a manager, how much more would you react if you are already handling the whole company?

Middle management is perhaps the toughest place in the workplace as you get the blame from both directions. As a person in this field, you should be able to know which your primary objective is. For those who are under you, you should be able to offer good advice. Above all, enjoy your job. You wouldn't be there if you don't know how to survive.